



**AMERICAN  
UNIVERSITY  
OF BEIRUT**

## **VACANCY**

**Department of Agriculture: Faculty of Agricultural and Food Sciences  
Agribusiness Marketing and Management  
Assistant Professor or higher**

The Department of Agriculture within the Faculty of Agricultural and Food Sciences at the American University of Beirut seeks dynamic and motivated candidates for a full-time, 9-month tenure-track Assistant Professor Faculty position in Agribusiness. We seek candidates with the vision and expertise to lead an impactful research program that advances agribusiness marketing and management in Lebanon and the region. The appointment will be at the level of Assistant Professor or above, starting **September 1, 2024**.

### ***Responsibilities:***

Develop and conduct a research program in the Department of Agriculture in agribusiness marketing and management and related areas. The successful candidate will also teach undergraduate and graduate courses (four per year - fall and spring semesters) in the marketing and management of food, fiber and agribusiness-related products, marketing research, marketing plans, operation management and other courses consistent with both the needs of the department and the expertise of the candidate.

This position will also incorporate responsibilities in advising undergraduate and graduate students in Agribusiness and Agricultural Economics, serving as a liaison with professional local and regional Agro-food organizations, and outreach service within the Faculty's extension programs. The person filling this position will have the opportunity to work closely with other faculty in related and complementary teaching, research, extension and applied research programs.

### ***Qualifications:***

- Ph.D. in Agribusiness Management, Business, Marketing, Agricultural Economics, or a closely related field with a strong focus on Agriculture. Successful candidates will demonstrate strong teaching capability, competence in statistical and programming techniques, excellent communication skills, and potential for developing an internationally recognized research agenda including securing and conducting externally funded research.
- Demonstrated ability to teach is imperative. Preference will be given to a person with experience in marketing and management from previous teaching or other employment.

- Candidates will be evaluated on: Demonstrated capacity to be effective teachers, productive scholars, and effective collaborators with FAFS colleagues and other faculty at AUB; effectiveness of research, including publications in peer reviewed journals, and effectiveness in obtaining competitive external funding; effectiveness of teaching, success in working with undergraduate and graduate students in a learning and mentoring environment; Interpersonal skills and the willingness to adapt as change arises;

### ***Application:***

A current signed resume/curriculum vitae, official transcripts, copies of publications or working papers, statement of research and teaching interests, and names and addresses of at least three professional references should be submitted by October 1, 2023, to the Dean of Faculty of Agricultural and Food Sciences, American University of Beirut, P.O.Box: 11-0236, Riad El-Solh, Beirut, 1107 2020, Lebanon. An electronic copy should be sent to [fafs@aub.edu.lb](mailto:fafs@aub.edu.lb).

Letters of reference must not accompany the application. Applicants should ask the referees to send their letters directly to the office of the Dean of the Faculty of Agricultural and Food Sciences at the above address.

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